

**OPEN YOUR HEART TO THE  
HUNGRY AND HOMELESS**

**FINANCIAL STATEMENTS**

**December 31, 2017 and 2016**

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## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors  
**OPEN YOUR HEART TO THE HUNGRY AND HOMELESS**  
Minneapolis, Minnesota

### *Introductory*

We have audited the accompanying financial statements of **OPEN YOUR HEART TO THE HUNGRY AND HOMELESS**, which comprise the statement of financial position as of December 31, 2017, and the related statement of activities and changes in net assets, statement of cash flows and statement of functional expenses for the year then ended, and the related notes to the financial statements.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditor's Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Opinion*

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **OPEN YOUR HEART TO THE HUNGRY AND HOMELESS** as of December 31, 2017, and the results of its operations and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### *Report on Summarized Comparative Information*

We have previously audited the **OPEN YOUR HEART TO THE HUNGRY AND HOMELESS** 2016 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated July 17, 2017. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2016, is consistent, in all material respects, with the audited financial statements from which it has been derived.

*Thomas Lewis & Associates P.A.*

**THOMAS LEWIS & ASSOCIATES, P.A.**  
September 28, 2018



The CPA, Never Underestimate The Value.<sup>SM</sup>



**OPEN YOUR HEART TO THE HUNGRY AND HOMELESS**  
**STATEMENTS OF FINANCIAL POSITION**  
December 31, 2017 and 2016

**ASSETS**

	2017	2016
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$ 131,790	\$ 142,140
Unconditional promises to give, net of allowance for uncollectible pledges of \$21,607 and \$24,197, respectively	539,998	607,687
Prepaid expenses	1,112	1,224
Total current assets	672,900	751,051
<b>PROPERTY AND EQUIPMENT</b>		
Furniture, fixtures & equipment - at cost	9,895	9,895
Less, accumulated depreciation	8,185	7,469
Net property and equipment	1,710	2,426
<b>OTHER ASSETS</b>		
Security deposit	1,200	1,200
	\$ 675,810	\$ 754,677

**LIABILITIES AND NET ASSETS**

<b>CURRENT LIABILITIES</b>		
Accounts payable and accrued expenses	\$ 12,212	\$ 7,194
Total current liabilities	12,212	7,194
<b>NET ASSETS</b>		
Without donor restrictions	123,600	139,796
With donor restrictions	539,998	607,687
Total net assets	663,598	747,483
	\$ 675,810	\$ 754,677

See independent auditor's report and notes to financial statements

**OPEN YOUR HEART TO THE HUNGRY AND HOMELESS**  
**STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS**  
For the Years Ended December 31, 2017 and 2016

	2017			2016
	Without Donor Restrictions	With Donor Restrictions	Total	
<b>SUPPORT AND REVENUE</b>				
Contributions and grants	\$ 140,475	\$ 556,307	\$ 696,782	\$ 801,150
Cancellations and refunds of grants made	-	-	-	20,924
Investment income	4,049	-	4,049	3,660
Total support and revenue	144,524	556,307	700,831	825,734
<b>NET ASSETS RELEASED FROM RESTRICTIONS</b>				
Satisfaction of time restrictions	623,996	(623,996)	-	-
<b>EXPENSES</b>				
Program services	703,608	-	703,608	779,692
Supporting services:				
Management and general	39,992	-	39,992	45,064
Fundraising	41,116	-	41,116	24,304
Total expenses	784,716	-	784,716	849,060
<b>CHANGE IN NET ASSETS</b>	(16,196)	(67,689)	(83,885)	(23,326)
<b>NET ASSETS, beginning of year</b>	139,796	607,687	747,483	770,809
<b>NET ASSETS, end of year</b>	<u>\$ 123,600</u>	<u>\$ 539,998</u>	<u>\$ 663,598</u>	<u>\$ 747,483</u>

See independent auditor's report and notes to financial statements

**OPEN YOUR HEART TO THE HUNGRY AND HOMELESS**  
**STATEMENTS OF CASH FLOWS**  
For the Years Ended December 31, 2017 and 2016

	<u>2017</u>	<u>2016</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Change in net assets	\$ (83,885)	\$ (23,326)
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Depreciation	716	347
Changes in operating assets and liabilities		
Unconditional promises to give, net	67,689	30,938
Prepaid expenses	112	155
Security deposit	-	558
Accounts payable and accrued expenses	5,018	(763)
Grants payable	-	(8,399)
	<u>(10,350)</u>	<u>(490)</u>
Net cash provided (used) by operating activities		
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of property and equipment	<u>-</u>	<u>(2,018)</u>
Net cash used by operating activities	<u>-</u>	<u>(2,018)</u>
<b>INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	(10,350)	(2,508)
<b>CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR</b>	<u>142,140</u>	<u>144,648</u>
<b>CASH AND CASH EQUIVALENTS - END OF YEAR</b>	<u><u>\$ 131,790</u></u>	<u><u>\$ 142,140</u></u>

See independent auditor's report and notes to financial statements

**OPEN YOUR HEART TO THE HUNGRY AND HOMELESS**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
For the Year Ended December 31, 2017

	2017			
	Program Expenses	Management and General	Fundraising	Total
Salaries, taxes and benefits	\$ 195,075	\$ 27,136	\$ 33,792	\$ 256,003
Food and shelter grants	384,422	-	-	384,422
Special project grants	15,000	-	-	15,000
Education grants	58,800	-	-	58,800
Campaign expenses	2,881	-	-	2,881
Event and fundraising expenses	-	-	1,468	1,468
Program expense for travel and education	5,556	-	-	5,556
Insurance	1,717	239	298	2,254
Professional fees	1,094	7,320	-	8,414
Occupancy	10,973	1,526	1,901	14,400
Postage	1,051	146	182	1,379
Printing and publications	4,224	587	732	5,543
Office and computer expense	9,834	1,368	1,704	12,906
Telephone	2,279	317	395	2,991
Bank and processing fees	-	609	609	1,218
Dues and memberships	627	-	-	627
Program services - data	9,873	-	-	9,873
Miscellaneous	202	28	35	265
	<hr/>	<hr/>	<hr/>	<hr/>
Total expenses before depreciation	703,608	39,276	41,116	784,000
Depreciation	-	716	-	716
	<hr/>	<hr/>	<hr/>	<hr/>
Total expenses	<u>\$ 703,608</u>	<u>\$ 39,992</u>	<u>\$ 41,116</u>	<u>\$ 784,716</u>

See independent auditor's report and notes to financial statements

**OPEN YOUR HEART TO THE HUNGRY AND HOMELESS**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
For the Year Ended December 31, 2016

	2016			Total
	Program Expenses	Management and General	Fundraising	
Salaries, taxes and benefits	\$ 135,674	\$ 28,220	\$ 17,004	\$ 180,898
Food and shelter grants	508,371	-	-	508,371
Outreach grants	9,220	-	-	9,220
Education grants	74,870	-	-	74,870
Campaign expenses	3,007	-	-	3,007
Event and fundraising expenses	-	-	1,896	1,896
Program expense for travel and education	5,746	-	-	5,746
Insurance	1,622	338	204	2,164
Professional fees	1,205	8,306	-	9,511
Occupancy	15,603	3,246	1,956	20,805
Postage	618	128	77	823
Printing and publications	9,933	2,066	1,245	13,244
Office and computer expense	7,623	1,586	955	10,164
Telephone	1,473	400	233	2,106
Bank and processing fees	-	673	673	1,346
Dues and memberships	450	-	-	450
Special projects	3,790	-	-	3,790
Miscellaneous	227	47	28	302
<b>Total expenses before depreciation</b>	<b>779,432</b>	<b>45,010</b>	<b>24,271</b>	<b>848,713</b>
Depreciation	260	54	33	347
<b>Total expenses</b>	<b>\$ 779,692</b>	<b>\$ 45,064</b>	<b>\$ 24,304</b>	<b>\$ 849,060</b>

See independent auditor's report and notes to financial statements



**OPEN YOUR HEART TO THE HUNGRY AND HOMELESS**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2017 and 2016**

**NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Organization**

Open Your Heart to the Hungry and Homeless (the "Organization") is a 30 year old 501 (c) 3 non-profit dedicated to providing direct support to hunger, homeless, and domestic violence organizations throughout Minnesota. The Organization's primary focus is on front-line emergency services including homeless and domestic violence shelters, supportive housing programs, and food shelves. The Organization partners with and provides support to more than 200 different non-profits annually in urban, suburban, and rural areas across Minnesota. The Organization provides support to broad based coalitions dedicated to raising awareness of hunger and homeless issues through conferences and special events.

Examples of the Organization's focus areas and community impact includes:

- ***Homelessness.*** It is critical that the most basic of services, warm and safe shelter in times of crisis, is available for families and individuals who, for whatever reason, find themselves in crisis. For homeless shelters and supportive living centers across the state, the Organization has purchased beds, linens, kitchen equipment, remodeled bathrooms and showers, upgraded food service and laundry facilities, installed security systems, repaired roofs, and dozens of other projects. The Organization's focus has not only centered on helping add capacity to meet needs, but improve existing facilities to ensure a safe and dignified environment for families, youth, and adults. From this place of safety and support, agencies can help stabilize those who are homeless and help focus on critical next steps in escaping a homeless life.
- ***Domestic Violence.*** For too long, victims of domestic violence had few options other than to stay in an abusive situation or flee to face an uncertain future. But across Minnesota, in cities, small towns, and reservations, domestic violence shelters opened to provide a safe and supportive place for those facing desperate situations. The Organization is committed to ensuring that no Minnesotan is compelled to stay in a dangerous environment and that victims of domestic violence have a safe and welcoming place to begin to make positive change.
- ***Hunger Issues.*** Understanding that those who benefit from food shelves, primarily children, need more fresh produce and other nutritious food, the Organization focuses on investing in infrastructure to allow food shelves throughout the state to update and increase their capacity. The Organization assists in the purchase of new coolers, freezers, storage capacity, equipment, and transport. These investments have greatly improved the quality and quantity of nutritious food available for distribution. In addition,

**OPEN YOUR HEART TO THE HUNGRY AND HOMELESS**  
**NOTES TO FINANCIAL STATEMENTS**  
December 31, 2017 and 2016

**NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

the **Open Your Heart Summer Challenge** provides leverage to boost monetary donations to food shelves when they need it most; in the summer, when school is out and food shelf donations are traditionally lower. Families with children who rely on free and reduced breakfast and lunch programs have more meals to provide, and as a result, food shelf visits increase dramatically.

- **Education for Homeless Children.** For children, fitting in with their peers and school mates is important. But for those who are homeless, it is sometimes hard to hide the fact that they are living in shelters or in other temporary living situations. The Organization provides annual education grants to agencies and schools to purchase backpacks, school supplies, winter clothes, pay for activity fees, tutoring material, graduation expenses etc., in order to ensure homeless children have the same necessities and resources as all other students.

**Basis of Presentation**

The financial statements have been prepared in conformity with the disclosure requirements of the U.S. generally accepted accounting principles for not-for-profit organizations. Under these provisions, net assets and revenues, expenses, gains and losses are classified on the existence or absence of donor-imposed restrictions.

**Cash and Cash Equivalents**

Cash and cash equivalents consist of demand deposits and highly liquid investments with maturities of three months or less.

**Promises to Give**

Unconditional promises to give are recognized as revenues or gains in the period the promise is received and as assets, decreases of liabilities or expenses when fair market value is determinable. Conditional promises to give are recognized only when the condition has been met. The Organization uses the allowance method for accounts receivable deemed uncollectible.

**Property and Equipment**

Acquisitions of long-lived assets (those with useful lives greater than one year) are capitalized and recorded at cost. Depreciation is provided on a straight-line basis over estimated useful lives of five to ten years.

**Grants Payable**

Grants authorized but unpaid at year end are reported as liabilities in accordance with U.S. generally accepted accounting principles. All grants payable at December 31, 2017 and 2016 were payable in less than one year.

**OPEN YOUR HEART TO THE HUNGRY AND HOMELESS**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2017 and 2016**

**NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Support and Revenues**

Contributions received are recorded as net assets with donor restrictions or net assets without donor restrictions depending on the existence and/or nature of any donor restrictions. Donations, grants contributions and all other forms of revenue are considered revenue without donor restrictions unless specifically restricted by the donor or until a specific amount of time has passed. Annual campaigns are conducted each fall to obtain donations and pledges for distributions to charitable organizations in the subsequent calendar year. Accordingly, a receivable is recorded at year-end for outstanding campaign pledges, net of an allowance for amounts estimated to be uncollectible. Substantially all pledges receivable at December 31, 2017 and 2016 are from individual contributors from employees of state and local agencies and corporations. The Organization maintains an allowance for potential uncollectible pledges which, in the aggregate, have not exceeded Management's expectations. In April of the subsequent year, uncollected campaign pledges are written off. Donations, grants, contributions, and all other forms of revenue are considered unrestricted use unless specifically restricted by the donor.

**Donated Materials and Services**

Donated materials and services are recorded as contributions when received, at fair market value, if significant and measurable.

**Refunds of Prior Year Grants**

Unexpended balances of grants awarded by the Organization are required to be returned to the Organization. Grant refunds to the Organization are recorded when the amount of the refund due becomes known.

**Cost Allocation**

The financial statements report certain categories of expenses that are attributable to more than one program of supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. Salaries, taxes, benefits, insurance, occupancy, postage, printing and publications, office and technology, telephone, and miscellaneous are allocated based on a percentage per payroll study. Grants, campaign expenses, travel and education, dues and memberships, and special projects are all allocated to program expenses. Event and fundraising expenses are allocated to fundraising. Professional fees are allocated based on fee, but primarily allocated to management and general. Bank and processing fees are split between management and general and fundraising.

**Income Taxes**

The Organization is exempt from federal and state income taxes as organizations described under Section 501(c)(3) of the Internal Revenue Code and section 290.05 of the Minnesota Statute. The Organization's open audit periods are the years ended December 31, 2014 through 2017.

**OPEN YOUR HEART TO THE HUNGRY AND HOMELESS**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2017 and 2016**

**NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

The Organization has adopted the recognition requirements for uncertain income tax positions as required by generally accepted accounting principles, with no cumulative effect adjustment required. Income tax benefits are recognized for income tax positions taken or expected to be taken in a tax return, only when it is determined that the income tax position will more-likely-than-not be sustained upon examination by taxing authorities. The Organization has analyzed tax positions taken for filing with the Internal Revenue Service and all state jurisdictions where it operates. The Organization believes that income tax filing positions will be sustained upon examination and does not anticipate any adjustments that would result in a material adverse effect on the Organization's financial condition, results of operations or cash flows. Accordingly, the Organization has not recorded any reserves, or related accruals for interest and penalties for uncertain income tax positions at December 31, 2017.

The Organization is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. The Organization believes it is no longer subject to income tax examinations for tax return years prior to the year ended December 31, 2014.

The Organization's policy is to classify any income tax related interest and penalties in interest expense and other expenses, respectively.

**Estimates**

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses.

**Reclassifications**

Certain 2016 amounts have been reclassified in order to conform to the 2017 financial statement presentation.

**Subsequent Events**

Management has evaluated subsequent events through September 28, 2018, which is the date the financial statements were available to be issued.

**NOTE B – RESTRICTIONS ON NET ASSETS**

**Donor Restricted Net Assets**

The Organization's net assets with donor restrictions are subject to the following purpose restrictions.

	2017	2016
Time restrictions to be used for operations	\$539,998	\$607,687
Total	\$539,998	\$607,687

**OPEN YOUR HEART TO THE HUNGRY AND HOMELESS**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2017 and 2016**

**NOTE C – OPERATING LEASE**

The Organization leases its offices under an operating lease dated October 1, 2016, commencing on October 1, 2016 and effective through September 30, 2017, with two one year renewals. Total rent expense under this lease and prior lease was \$14,400 and \$20,805 for the years ended December 31, 2017 and 2016, respectively. On April 1, 2018 the Organization commenced a new lease effective April 1, 2018 through March 31, 2020. Future minimum lease payments are \$15,882, \$21,650, and \$5,452 for the years ending December 31, 2018, 2019, and 2020, respectively.

**NOTE D – PENSION PLAN**

The Organization established a defined contribution pension plan which covers all employees who are expected to earn at least \$5,000 in compensation during the current year. Eligible employees may elect to defer a portion of their compensation up to an amount determined by Internal Revenue Service regulations. The Organization matches employee contributions up to three percent of the employee's compensation. These matching contributions totaled \$5,498 and \$4,607 during the years ended December 31, 2017 and 2016, respectively.

**NOTE E – RELATED PARTIES**

The Board of Directors recognizes the benefit that the Organization receives by having its Board members serve in various capacities in entities that may receive grants from the Organization. Those Board members abstain from voting on motions and resolutions related to the entities they serve.

**NOTE F – LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS**

The following reflects the Organization's financial assets as of December 31, 2017 and 2016, reduced by amounts not available for general use because of donor-imposed restrictions within one year of December 31, 2017 and 2016.

	2017	2016
Financial assets at year-end	\$672,988	\$751,027
Less those unavailable for general expenditures within one year, due to:		
Contractual or donor-imposed restrictions:		
Restricted by donor with time restrictions	539,998	607,687
Financial assets available to meet cash needs for general expenditures within one year	\$132,990	\$143,340

**OPEN YOUR HEART TO THE HUNGRY AND HOMELESS**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2017 and 2016**

**NOTE G - COMMITMENTS AND CONTINGENCIES**

**Concentrations**

The Organization relies upon individual contributions from employees of a small number of government agencies and corporations for a majority of its support and revenues. These sources also make up a majority of the Organization's unconditional promises to give. The current economic downturn could have a negative impact on the ability to raise funds from these sources and to collect the promises to give. Management expects its fundraising efforts, including efforts to increase workplace giving sites, to mitigate these effects.

The Federal Deposit Insurance Corporation insures checking and savings account balances up to \$250,000 per financial institution. From time to time, balances may exceed this amount. At December 31, 2017 and 2016, there were no balances in excess of the insured amounts.

Form **990**

# Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

# 2017

Open to Public Inspection

Department of the Treasury  
Internal Revenue Service

Do not enter social security numbers on this form as it may be made public.  
Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

**A** For the 2017 calendar year, or tax year beginning and ending

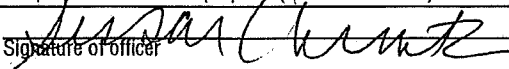
<b>B</b> Check if applicable: <input checked="" type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	<b>C</b> Name of organization <b>OPEN YOUR HEART TO THE HUNGRY AND HOMELESS</b>	<b>D</b> Employer identification number <b>36-3488089</b>
	Doing business as	<b>E</b> Telephone number <b>612-338-5577</b>
	Number and street (or P.O. box if mail is not delivered to street address) Room/suite <b>122 FRANKLIN AVE W SUITE 610</b>	<b>G</b> Gross receipts \$ <b>700,831.</b>
	City or town, state or province, country, and ZIP or foreign postal code <b>MINNEAPOLIS, MN 55404</b>	<b>H(a)</b> Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No <b>H(b)</b> Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," attach a list. (see instructions) <b>H(c)</b> Group exemption number ▶
<b>I</b> Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c)( ) (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527		
<b>J</b> Website: <b>WWW.OYH.ORG</b>		
<b>K</b> Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other ▶	<b>L</b> Year of formation: <b>1986</b>	<b>M</b> State of legal domicile: <b>MN</b>

## Part I Summary

<b>Activities &amp; Governance</b>	<b>1</b> Briefly describe the organization's mission or most significant activities: <b>OPEN YOUR HEART BELIEVES THAT EVERY MINNESOTAN SHOULD BE FREE FROM HUNGER AND HOMELESSNESS. WE</b>		
	<b>2</b> Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	<b>3</b> Number of voting members of the governing body (Part VI, line 1a)	<b>3</b>	<b>18</b>
	<b>4</b> Number of independent voting members of the governing body (Part VI, line 1b)	<b>4</b>	<b>18</b>
	<b>5</b> Total number of individuals employed in calendar year 2017 (Part V, line 2a)	<b>5</b>	<b>4</b>
	<b>6</b> Total number of volunteers (estimate if necessary)	<b>6</b>	<b>20</b>
	<b>7a</b> Total unrelated business revenue from Part VIII, column (C), line 12	<b>7a</b>	<b>0.</b>
<b>b</b> Net unrelated business taxable income from Form 990-T, line 34	<b>7b</b>	<b>0.</b>	
<b>Revenue</b>	<b>8</b> Contributions and grants (Part VIII, line 1h)	<b>Prior Year</b> 801,150.	<b>Current Year</b> 696,782.
	<b>9</b> Program service revenue (Part VIII, line 2g)	0.	0.
	<b>10</b> Investment income (Part VIII, column (A), lines 3, 4, and 7d)	421.	456.
	<b>11</b> Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	24,163.	3,593.
	<b>12</b> Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	825,734.	700,831.
	<b>Expenses</b>	<b>13</b> Grants and similar amounts paid (Part IX, column (A), lines 1-3)	592,461.
<b>14</b> Benefits paid to or for members (Part IX, column (A), line 4)		0.	0.
<b>15</b> Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		180,898.	256,003.
<b>16a</b> Professional fundraising fees (Part IX, column (A), line 11e)		0.	0.
<b>b</b> Total fundraising expenses (Part IX, column (D), line 25) ▶ <b>41,116.</b>			
<b>17</b> Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		75,701.	70,491.
<b>18</b> Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	849,060.	784,716.	
<b>19</b> Revenue less expenses. Subtract line 18 from line 12	-23,326.	-83,885.	
<b>Net Assets or Fund Balances</b>	<b>20</b> Total assets (Part X, line 16)	<b>Beginning of Current Year</b> 754,677.	<b>End of Year</b> 675,810.
	<b>21</b> Total liabilities (Part X, line 26)	7,194.	12,212.
	<b>22</b> Net assets or fund balances. Subtract line 21 from line 20	747,483.	663,598.

## Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

<b>Sign Here</b>	Signature of officer 	Date <b>11/7/18</b>			
	Type or print name and title <b>SUSAN CHRISTIAN, TREASURER</b>				
<b>Paid Preparer Use Only</b>	Print/Type preparer's name <b>THOMAS LEWIS, CPA</b>	Preparer's signature <b>THOMAS LEWIS, CPA</b>	Date <b>10/19/18</b>	Check <input type="checkbox"/> if self-employed	PTIN <b>P00017298</b>
	Firm's name ▶ <b>THOMAS LEWIS &amp; ASSOCIATES, P.A.</b>	Firm's EIN ▶ <b>41-1600259</b>	Firm's address ▶ <b>6700 FRANCE AVENUE STE 116 MINNEAPOLIS, MN 55435</b>		
Phone no. (952) 835-1510					

May the IRS discuss this return with the preparer shown above? (see instructions)  Yes  No