

2003 Annual Report



Workplace Giving Campaigns

State of MN
University of MN
University of MN- Duluth
Ramsey County
Dakota County
Hennepin County
Washington County
City of Minneapolis
City of St. Paul
City of Bloomington
City of Fridley
St. Paul Public Schools
Minneapolis Public Schools
Stillwater Public Schools
Mounds View Public Schools
Metropolitan Airport Commission
Metropolitan Council
League of MN Cities
Lake Superior Combined Federal Campaign
Olmsted County Combined Federal Campaign
Twin Cities Area Combined Federal Campaign
Central MN Combined Federal Campaign

New 2003-2004 Workplace Giving Campaigns

Boston Scientific
C.H. Robinson Worldwide, Inc.
City of Apple Valley
Fridley Public Schools
Hamline University
Public Radio International
City of Plymouth
St. Louis Park Public Schools
St. Paul Neighborhood Energy Consortium

Ask your employer to add
Open Your Heart to the Hungry
and Homeless to your
Workplace Giving Campaign

Message from our Board President

and Executive Director



Mike Fratto, President

Arna Yetter, Executive Director

In 2003 Open Your Heart to the Hungry and Homeless (OYH) searched for new giving opportunities; gained new community partners; and, with the help of its dedicated volunteers, granted more funding than ever before.

Hard economic times in 2003 brought an increased demand for agency services to the hungry

and homeless. These difficult times left many non-profit organizations struggling to survive due to record budget cutbacks from state, federal, or private sources. Because of this, OYH wanted to provide additional assistance to food and shelter agencies. OYH offered one-time gap funding of up to \$5,000 to agencies that experienced reduced established funding. As with all OYH grants, applicants applied for this funding but unlike other OYH grants, the funding could go toward much needed operating costs.

In all, OYH gave almost \$72,000 in gap funding to 15 agencies. Among the agencies to receive this special funding were: Greater Minnesota Council of Churches, Mission, Inc., Emma Norton Residence, Women's Advocates, The Listening House, and St. Paul Area Council of Churches. OYH was pleased that this special funding helped these agencies keep their doors open to communities in need during 2003.

Reaching out in a different way, OYH added nine community partners through employee giving campaigns in 2003. To help OYH further fulfill its mission of providing others with life's most basic needs, employees from these new campaigns donated nearly \$44,000 through convenient payroll deductions. These new donors are much appreciated.

On another note, 2003 was a record year for the total number of grants OYH awarded. In all, OYH approved funding for 118 grants. Sixty-two were regular grants and 56 were education grants helping children without permanent homes.

We would like to thank staff, board members and volunteers who worked tirelessly behind the scenes in a variety of ways. These are the people who make it possible to fund the many agencies in Minnesota who provide for those in need. Volunteers donated approximately 2,000 hours of their time in 2003 out of their already busy lives. We thank each and every volunteer for his or her gift of time to Open Your Heart to the Hungry and Homeless.

"I don't know what your destiny will be, but one thing I do know: the only ones among you who will be really happy are those who have sought and found how to serve."

-Albert Schweitzer

Revenue and Expenses

Year End December 31, 2003

Revenue

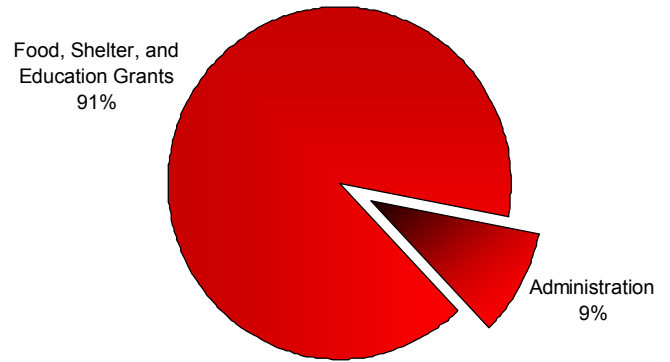
| | |
|--------------------------------------|------------------|
| Campaign Contributions | \$667,604 |
| Other Contributions | 87,150 |
| Interest and Investment Income | 1,650 |
| Satisfaction of Program Restrictions | 11,825 |
| Total Support and Revenue | \$768,229 |

Expenses

| | |
|-------------------------------------|------------------|
| Food, Shelter, and Education Grants | \$889,391 |
| *Fundraising | 43,868 |
| Administration | 52,053 |
| Total Expenses | \$985,312 |

*Fundraising reduced by returned, unused funds from prior years' grants.

Where Your Money Goes...



Volunteers and a small staff carry out the work of Open Your Heart to the Hungry and Homeless

Facts

Since Open Your Heart's beginning, approximately \$7 million has been awarded to 764 Minnesota food and shelter providers.

In 2003, Open Your Heart approved 118 grants totaling \$852,227 to food and shelter providers.



"How wonderful it is that nobody need wait a single moment before starting to improve the world."

-Anne Frank

2003 Food and Shelter Provider Grants

Mission

Open Your Heart to the Hungry and Homeless works to help hungry and homeless Minnesotans through granting funds to food and shelter providers and to raise awareness of the needs of people who are hungry and homeless.

| | | |
|--|--|--|
| Ain Dah Yung Our Home Shelter St. Paul \$8,085 | Cuyuna Range Food Shelf, Inc. Crosby \$7,535 | Home of the Good Shepherd St. Paul \$10,000 |
| Ascension Place Minneapolis \$10,000 | Dakota Woodlands Eagan \$5,900 | Human Development Center - Duluth Area Cloquet \$10,000 |
| Ascension Place/St. Anne's Place Minneapolis \$7,981 | Damiano of Duluth, Inc. Duluth \$5,000 | Hunger Solutions Minnesota Arden Hills \$270,000 |
| Bi-County Community Action Council, Inc. Bemidji \$10,000 | Emma Norton Residence/Emma Norton Services St. Paul \$5,000 | Indian Neighborhood Club on Alcohol and Drugs Minneapolis \$18,395 |
| Cabrini House Minneapolis \$1,760 | Ethel Gordon Community Care Center and Shelter St. Paul \$5,000 | Interfaith Hospitality Network of Greater Rochester Rochester \$9,943 |
| Cabrini House Minneapolis \$2,345 | Ethel Gordon Community Care Center and Shelter St. Paul \$5,043 | Interfaith Hospitality Network of Greater Rochester Rochester \$5,000 |
| Casa de Esperanza St. Paul \$13,900 | Family Pathways Wyoming \$6,992 | Listening House of St. Paul St. Paul \$5,000 |
| Central Community Housing Trust Minneapolis \$19,454 | Family Pathways Wyoming \$5,630 | Lutheran Social Service of Minnesota Minneapolis \$8,062 |
| Churches United in Ministry (CHUM) Duluth \$7,880 | Greater Mankato Area Coalition for Affordable Housing, Inc./Partners for Affordable Housing Mankato \$2,185 | Minnesota Coalition for the Homeless, Inc. Minneapolis \$5,000 |
| Climax Parish Food Shelf/ Evangelical Lutheran Church in America Climax \$400 | Greater Mankato Area Coalition for Affordable Housing, Inc./Partners for Affordable Housing Mankato \$4,095 | |
| Community Action Center of Northfield, Inc. Northfield \$8,600 | Greater Minneapolis Council of Churches/Division of Indian Works Minneapolis \$5,000 | |
| Community Aid of Elk River Elk River \$1,900 | | |
| Cornerstone Advocacy Service Bloomington \$9,265 | | |

“Never doubt that a small group of thoughtful, committed citizens can change the world. Indeed, it is the only thing that ever has.”

-Margaret Mead



2003 Food and Shelter Provider Grants continued

Minnesota Housing Partnership
St. Paul
\$40,000

Range Transitional Housing, Inc.
Hibbing
\$5,000

Southern Anoka Community Assistance, Inc.
Columbia Heights
\$5,000

The Mission, Inc./Pastor Paul's Mission
Minneapolis
\$5,000

The Salvation Army (Duluth)
Duluth
\$6,900

St. John's Food Shelf
Wykoff
\$2,000

North County Food Bank, Inc.
Crookston
\$10,000

The Salvation Army Harbor Light Multi-Service Center
Minneapolis
\$5,714

St. Paul Area Council of Churches/Dept. of Indian Work
St. Paul
\$1,800

Northern Cradle
Bemidji
\$10,000

Second Harvest Heartland
St. Paul
\$12,000

St. Paul Area Council of Churches/Dept. of Indian Work
St. Paul
\$5,000

Northwoods Coalition for Battered Women, Inc.
Bemidji
\$5,000

Second Harvest North Central Food Bank, Inc.
Grand Rapids
\$5,000

Twin Cities Community Voice Mail
St. Paul
\$3,575



Union Gospel Mission, Inc.
Duluth
\$5,000

Warren Emergency Food Shelf, Inc.
Warren
\$1,400

Women's Advocates, Inc.
St. Paul
\$5,000

Our Saviour's Lutheran Church/Our Saviour's Housing
Minneapolis
\$3,300

Second Harvest Northern Lakes Food Bank
Duluth
\$10,000

Women's Transitional Housing Coalition, Inc.
Duluth
\$5,550

People, Inc.
St. Paul
\$10,000

Shelter House
Willmar
\$10,000

Young Women's Christian Association of Fargo-Moorhead
Fargo
\$14,200

People Serving People, Inc.
Minneapolis
\$9,698

Simpson Housing Services, Inc.
Minneapolis
\$7,918

Young Women's Christian Association of Fargo-Moorhead
Fargo
\$5,000

Project Foundation Home Away Centers, Inc.
Minneapolis
\$5,480

Sojourner Project
Hopkins
\$3,000

Did You Know?

Open Your Heart funds food banks, on-site feeding programs, and local food shelves across Minnesota. This funding provides for freezers, refrigerators, shelving, and other basic needs to serve people in their communities. Open Your Heart also provides funding to emergency shelters, transitional housing programs, and permanent supportive housing programs. This grant money is used for beds, mattresses, and other furnishings at these housing programs. Open Your Heart also funds items like furnaces, windows, hot water heaters, etc.

"I expect to pass through life but once. If therefore, there be any kindness I can show, or any good thing I can do to any fellow being, let me do it now, and not defer or neglect it, as I shall not pass this way again."

Thank You

Here are some quotes from 2003 Education Grantees

“Without Open Your Heart to the Hungry and Homeless, 78 youth would have gone to school their first day without the supplies needed. Our youth have many issues ranging from homelessness to abuse that occupy their minds daily and for them to not have to think about if they will fit in or have the materials needed to succeed in school is a big deal.”

“We were able to supply our shelter and transitional housing youth with necessary school supplies and required clothing. When the youth come into our shelter and transitional housing programs, they come with nothing. When they leave their own homes and schools, they are also leaving their belongings. We have been able to eliminate some of the emotional trauma and stress the youth feel by giving them the supplies they need to succeed at a new school.”

2003 Education Fund Grants

| | | |
|--|---|--|
| Ain Dah Yung Our Home Shelter St. Paul \$3,500 | Churches United in Ministry Duluth \$5,275 | Emma Norton Residence St. Paul \$3,880 |
| Alexandra House, Inc. Blaine \$5,050 | Community Action Center of Northfield, Inc. Northfield \$750 | Evangelical Lutheran Church in America/Lutheran Social Service/Transitional Housing Minneapolis \$575 |
| American Indian Community Housing Duluth \$1,500 | Community Action Council/Lewis House Eagan Lakeville \$1,700 | The Evergreen House/The Evergreen Shelter Bemidji \$3,450 |
| Amherst H. Wilder Foundation/ROOF Project St. Paul \$3,750 | Community Action Council/Lewis House Hastings Lakeville \$1,225 | The Evergreen House/Evergreen Transitional Living Program Bemidji \$1,250 |
| Bi-County Community Action Council, Inc. Bemidji \$2,300 | Cornerstone Advocacy Service Bloomington \$3,000 | Headwaters Intervention Center, Inc. Park Rapids \$1,750 |
| The Bridge for Runaway Youth, Inc. Minneapolis \$940 | Dakota Woodlands, Inc. Eagan \$1,500 | Hopkins Project, Inc./Sojourner Project, Inc. Hopkins \$4,000 |
| Care & Share, Inc. Crookston \$1,500 | East Metro Women's Council East Metro Place White Bear Lake \$1,100 | Housing Coalition of the St. Cloud Area St. Cloud \$2,500 |
| Catholic Charities of the Archdiocese of St. Paul & Minneapolis/NW Rural Outreach Office Buffalo \$1,950 | East Metro Women's Council East Metro Place/Home Again White Bear Lake \$500 | Houston County Women's Resources Hokah \$2,500 |
| Catholic Charities of the Archdiocese of St. Paul & Minneapolis/Ramsey County Family Service Center Maplewood \$2,500 | East Metro Women's Council East Metro Place/ROOF Project White Bear Lake \$1,100 | Lutheran Social Service of Minnesota/Baxter Youth Shelter Baxter \$2,000 |
| Central Minnesota Task Force on Battered Women/Anna Marie's Shelter St. Cloud \$1,850 | Elim Transitional Housing, Inc. Columbia Heights \$7,500 | |

“Be the change you want to see in the world.”

Gandhi

2003 Education Fund Grants continued

Mahube Community Council
Detroit Lakes
\$1,000

The Salvation Army (Duluth)
Duluth
\$2,000

Union Gospel Mission, Inc.
Duluth
\$3,500

Mid-Minnesota Women's Center, Inc.
Brainerd
\$2,195

The Salvation Army (Rochester)
Rochester
\$900

Violence Intervention Project, Inc.
Thief River Falls
\$530

Northern Cradle
Bemidji
\$1,295

The Salvation Army (St. Cloud)
St. Cloud
\$3,650

Women of Nations
St. Paul
\$2,500

Our Saviour's Lutheran Church/Our Saviour's Housing
Minneapolis
\$400

Scott-Carver-Dakota CAP Agency, Inc.
Shakopee
\$2,500

Women's Advocates, Inc.
St. Paul
\$10,000

People Serving People, Inc.
Minneapolis
\$4,900

Shelter House
Willmar
\$3,000

Women's Community Housing, Inc./Passage Community
Minneapolis
\$3,125

Perspectives, Inc.
St. Louis Park
\$3,500

St. Peter & St. Paul Church/Theresa House
Mankato
\$750

Project Foundation Home Away Centers, Inc.
Minneapolis
\$2,000

Theresa Living Center
St. Paul
\$1,250

Red Wing Area Coalition for Transitional Housing
Red Wing
\$2,500

Tubman Family Alliance/Anne Pierce Rogers Shelter
St. Paul Park
\$1,750

The Region IV Council on Domestic Violence
Fergus Falls
\$500

Tubman Family Alliance/Doris and Stan Hill Home
Lake Elmo
\$1,750

Safe Haven Shelter for Battered Women
Duluth
\$1,810

Tubman Family Alliance/Harriet Tubman Shelter
Minneapolis
\$3,500

Young Women's Christian Association of Fargo-Moorhead/YWCA Clay County Transitional Housing Program
Fargo
\$1,417

YouthLink
Minneapolis
\$1,725

Did You Know?

Over 5,000 children were helped for the 2003-2004 school year.

Open Your Heart to the Hungry and Homeless granted over \$134,000 to 56 agencies in Education Grants.



"If you can't feed a hundred people, then feed just one."
-Mother Teresa





Volunteers
are the Heart
of our
Organization

2003 Volunteers and Staff

Board of Directors

| | |
|----------------|-----------------|
| President | Mike Fratto |
| Vice President | Linda Woodstrom |
| Treasurer | Roger Henry |
| Secretary | Dave Kircher |

Board Members

| | |
|-----------------------|------------------|
| Joe Banken | Gary Johnson |
| Don Buckner | Sara Liegl |
| Iris Burlock | Al Madison |
| Felicia Christy | Theresa McMenomy |
| Jackie Chubb | Shannah Moore |
| Nelda Rhoades Clarke | Jacob Rosholt |
| Andy Carlton | Yoji Shimizu |
| Heather Cumings-Steen | Brian Sill |
| Maggie Demco | Arlene Wegener |
| Julia Genereux | Wendy Wehr |
| Helen Goeden | |

Committees and Chairpersons

| | |
|------------------|----------------------|
| Diversity | Maggie Demco |
| Education | Maggie Demco |
| Finance | Roger Henry |
| Fundraising | Linda Woodstrom |
| Grant Audit | Brian Sill |
| Grant Review | Nelda Rhoades Clarke |
| Public Relations | Sara Liegl |
| | Wendy Wehr |
| Technology | Gary Johnson |

Staff

| | |
|---------------------------|-------------------|
| Executive Director | Arna Yetter |
| Administrative Assistants | Bette McCarthy |
| | Heather McDonough |
| Development Manager | Sara Redetzke |
| Campaign Coordinator | Ellie Seifert |

"Everybody can be great, because anybody can serve, you don't have to have a college degree to serve. You don't have to make your subject and your verb agree to serve. You don't have to know about Plato and Aristotle to serve. You don't have to know Einstein's theory of relativity to serve. You don't have to know the second law of thermodynamics in physics to serve. You only need a heart full of grace. A soul generated by love."
Martin Luther King

"Be compassionate, and take responsibility for each other. If we only learned those lessons, this world would be so much a better place."
Morrie Schwartz,
Tuesdays With Morrie