

# OPEN YOUR HEART



*To the Hungry and Homeless*



*Our  
Name  
Says  
It  
All!*

## *2002 Annual Report*

121 E. Seventh Place, Suite 190 Metro Square Building, St. Paul, Minnesota 55101

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# Messages from our Director and President



Arna Yetter,  
Executive Director

2002 was a record year for the number of grants Open Your Heart to the Hungry and Homeless (OYH) awarded. The board approved 34 regular grants, totaling \$510,465, and 60 education grants, worth \$160,000. This is the largest award OYH has given out in one year for Education grants since the Education Fund began in 1996. Overall, our organization is proud of this accomplishment because it has furthered our mission of helping Minnesotans with life's most basic needs – food and shelter, as well as help homeless children with much needed school assistance.

Open Your Heart also elected several new board members in 2002. These new members have brought different perspectives and energy to the organization. Board members as well as our other volunteers are the heart of our organization. With their help, we are able to keep our administrative cost low each year. This enables OYH to help more people throughout Minnesota.

On behalf of the thousands of Minnesotans who are helped by this assistance, thank you for this record year!



Michael J. Fratto,  
President

In 2002 we at Open Your Heart to the Hungry and Homeless (OYH) observed donations at the food shelves, food banks, and on-site feeding programs drop and the need for their services rise. With the poor economy and the state's budget crisis, we know the needs will be great in 2003.

This year, OYH raised its total donations by nearly seven percent without adding any new campaigns. Much of this increase is credited to the University of Minnesota and its ability to bring in more than \$1 million dollars during its own campaign.

We also continue with our strategic planning process. We rewrote long-standing policies that limited our ability to solicit grant money. This doesn't mean an abandonment of OYH's roots, but it does allow us to take advantage of other opportunities to better address unmet needs.

Again, the celebration of our success in 2002 is tempered by the harsh reality of the economy. Nevertheless, we at OYH are prepared to meet the new challenges in 2003 and, above all, continue to do our best to make a difference each and every day.

## OYH Mission

*Open Your Heart To The Hungry and Homeless works to help hungry and homeless Minnesotans through granting funds to food and shelter providers and to raise awareness of the needs of people who are hungry and homeless.*

### Board of Directors

President	Michael J. Fratto
Vice President	Linda K. Woodstrom
Secretary	Dave Kircher
Treasurer	Roger Henry

### Directors

Donald M. Buckner	Jane Koenig
Iris B. Burlock	Sara Liegl
Andy Carlton	Barbara Looney
Jackie Chubb	Al E. Madison
Nelda Rhoades Clarke	Susan K. McKeivitt
Heather Cumings-Steen	Ellie Seifert Niederkorn
Margaret A. Demco	Vel Rempel
Joseph Desenclos	Brian Sill
Tom Deutsch	Stephanie Slaton
Char Feist	Stew Thornley
LaRone Greer	Arlene Wegener
Gary C. Johnson	Ed Retka, Emeritus

### 2002

### Committees and Chairpersons

Diversity	Margaret A. Demco
Education	Margaret A. Demco
Finance	Roger Henry
Fundraising	Linda K. Woodstrom
Grant Audit	Susan McKeivitt
Grant Review	Nelda Rhoades Clarke
Public Relations	Sara Liegl
Public Relations Co-Chair	Wendy Wehr
Technology	Gary C. Johnson

### Staff

Executive Director	Arna Yetter
Administrative Assistant	Bette McCarthy
Development Manager	Sara E. Redetzke
Campaign Coordinator	Wendy Wehr

## 2002 Food Provider Grants

### **Anishinaabe Center**

Becker County  
Detroit Lakes  
\$1,750

### **Becker County Food Pantry, Inc.**

Becker County  
Detroit Lakes  
\$3,780

### **Channel One Food Bank of SE MN**

Olmsted County  
Rochester  
\$1,400

### **Community Aid of Elk River**

Sherburne County  
Elk River  
\$10,000

### **Family Pathways**

Chisago County  
Wyoming  
\$4,518

### **Hunger Solutions Minnesota**

Ramsey County  
Arden Hills  
\$265,000

### **Morrison County Food Shelf**

Morrison County  
Little Falls  
\$10,000

### **Prairie Five Community Action Council Inc.**

Chippewa County  
Montevideo  
\$1,500

### **Second Harvest North Central Food Bank**

Itasca County  
Grand Rapids  
\$10,000

### **St. Paul Area Council of Churches Department of Indian Work**

Ramsey County  
St. Paul  
\$23,487

## 2002 Shelter Provider Grants

### **Advocates Against Domestic Abuse**

Aitkin County  
Aitkin  
\$10,000

### **Catholic Charities Furniture Warehouse**

Hennepin County  
Minneapolis  
\$10,000

### **Dakota Woodlands, Inc.**

Dakota County  
Eagan  
\$12,675

### **Emma Norton Residence**

Ramsey County  
St. Paul  
\$2,580

### **The Family Place**

Ramsey County  
St. Paul  
\$9,000

### **Greater Mankato Area Coalition for Affordable Housing, Inc./ Partners for Affordable Housing**

Blue Earth County  
Mankato  
\$4,874

### **Home of Hope**

Nobles County  
Worthington  
\$2,000

### **Home of the Good Shepherd**

Ramsey County  
St. Paul  
\$6,040

### **Northern Cradle**

Beltrami County  
Bemidji  
\$1,985

### **Our Saviour's Lutheran Church/ Our Saviour's Housing**

Hennepin County  
Minneapolis  
\$10,265

### **People Incorporated, Inc.**

Ramsey County  
St. Paul  
\$9,996

### **Project Foundation Home Away Centers, Inc.**

Hennepin County  
Minneapolis  
\$11,140

### **The Salvation Army Harbor Light Center**

Hennepin County  
Minneapolis  
\$10,000

### **St. Paul Area Council of Churches/Project Home**

Ramsey County  
St. Paul  
\$4,360

### **St. Paul Public Schools/ Title One Program**

Ramsey County  
St. Paul  
\$15,000

### **Union Gospel Mission, Inc.**

St. Louis County  
Duluth  
\$10,936

### **Young Women's Christian Association**

St. Louis County  
Duluth  
\$10,000

### **Young Women's Christian Association**

Ramsey County  
St. Paul  
\$1,988

### **Women's Advocates, Inc.**

Ramsey County  
St. Paul  
\$10,000

### **Women of Nations**

Ramsey County  
St. Paul  
\$25,000



## 2002 Education Fund Grants

**Ain Dah Yung Our Home Shelter**  
Ramsey County  
St. Paul  
\$3,500

**Alexandra House, Inc.**  
Anoka County  
Blaine  
\$4,425

**American Indian Community Housing Organization**  
St. Louis County  
Duluth  
\$1,500

**Amherst H. Wilder Foundation/  
ROOF Project**  
Ramsey County  
St. Paul  
\$3,750

**Anoka County Community Action Program, Inc.**  
Anoka County  
Blaine  
\$1,900

**Ascension Place/St. Anne's Place**  
Hennepin County  
Minneapolis  
\$5,830

**Bi-County Community Action Council, Inc.**  
Beltrami County  
Bemidji  
\$2,500

**The Bridge for Runaway Youth, Inc.**  
Hennepin County  
Minneapolis  
\$835

**Care and Share**  
Polk County  
Crookston  
\$3,000

**Catholic Charities NW Outreach**  
Wright County  
Buffalo  
\$2,000

**Central Minnesota Task Force on Battered Women**  
Stearns County  
St. Cloud  
\$1,850

**Churches United in Ministry**  
St. Louis County  
Duluth  
\$5,335

**Clay-Wilkin Opportunity Council, Inc.**  
Clay County  
Moorhead  
\$4,100

**Community Action Center of Northfield**  
Rice County  
Northfield  
\$650

**Community Action Council, Inc.**  
Dakota County  
Lakeville  
\$2,500

**Community Action in Freeborn County, Inc.**  
Freeborn County  
Albert Lea  
\$1,250

**Cornerstone Advocacy Service**  
Hennepin County  
Bloomington  
\$3,000

**Dakota Woodlands, Inc.**  
Dakota County  
Eagan  
\$2,400

**East Metro Womens Council**  
Ramsey County  
White Bear Lake  
\$2,600

**Elim Transitional Housing, Inc.**  
Anoka County  
Columbia Heights  
\$7,500

**Emma Norton Residence**  
Ramsey County  
St. Paul  
\$3,880

**The Evergreen House**  
Beltrami County  
Bemidji  
\$5,000

**Freeport West, Inc./Project Solo**  
Hennepin County  
Minneapolis  
\$1,000

**Greater Mankato Area Coalition for Affordable Housing, Inc./Partners for Affordable Housing**  
Blue Earth County  
Mankato  
\$750

**Headwaters Intervention Center, Inc.**  
Hubbard County  
Park Rapids  
\$1,745

**Hopkins Project, Inc./Sojourner Project, Inc.**  
Hopkins County  
Hopkins  
\$4,000

**Housing Coalition of the St. Cloud Area**  
Benton County  
St. Cloud  
\$2,500

**Houston County Women's Resources**  
Houston County  
Hokah  
\$4,150

**Lutheran Social Service/Baxter Youth Shelter**  
Crow Wing County  
Baxter  
\$2,000

**Lutheran Social Service/Minneapolis**  
Hennepin County  
Minneapolis  
\$900

**Mahube Community Council**  
Becker County  
Detroit Lakes  
\$1,000

## *2002 Education Fund Grants continued*

**Mid-Minnesota Women's Center, Inc.**  
Crow Wing County  
Brainerd  
\$2,145

**Northern Cradle**  
Beltrami County  
Bemidji  
\$1,510

**Northwoods Coalition for Battered Women, Inc.**  
Beltrami County  
Bemidji  
\$2,270

**Our Saviour's Lutheran Church/  
Our Saviour's Housing**  
Hennepin County  
Minneapolis  
\$250

**PAC Intercity Missions**  
Hennepin County  
Minneapolis  
\$2,982

**People Serving People, Inc.**  
Hennepin County  
Minneapolis  
\$2,500

**Perspectives, Inc.**  
Hennepin County  
St. Louis Park  
\$3,500

**Project Foundation Home Away Centers, Inc.**  
Hennepin County  
Minneapolis  
\$2,000

**Red Wing Area Coalition for Transitional Housing**  
Goodhue County  
Red Wing  
\$2,500

**The Region IV Council on Domestic Violence**  
Ottetail County  
Fergus Falls  
\$500

**St. Joseph's Home for Children/  
Catholic Charities**  
Hennepin County  
Minneapolis  
\$3,000

**Salvation Army/Duluth**  
St. Louis County  
Duluth  
\$2,500

**Salvation Army of Koochiching County/International Falls**  
Koochiching County  
International Falls  
\$5,000

**Salvation Army/Rochester**  
Olmsted County  
Rochester  
\$900

**Salvation Army/St. Cloud**  
Benton County  
St. Cloud  
\$4,000

**Salvation Army/Virginia**  
St. Louis County  
Virginia  
\$5,000

**Scott-Carver-Dakota Community Action Agency, Inc.**  
Dakota County  
Shakopee  
\$1,000

**Shelter House**  
Kandiyohi County  
Willmar  
\$3,000

**Simpson Housing Services, Inc.**  
Hennepin County  
Minneapolis  
\$5,000

**Theresa House of the Church of Saints Peter and Paul**  
Blue Earth County  
Mankato  
\$500



**Theresa Living Center/  
Caroline Family Services**  
Ramsey County  
St. Paul  
\$1,000

**Tubman Family Alliance**  
Hennepin County  
Minneapolis  
\$7,000

**Union Gospel Mission, Inc.**  
St. Louis County  
Duluth  
\$3,300

**Violence Intervention Project, Inc.**  
Pennington County  
Thief River Falls  
\$530

**Volunteers of America/Cornerstone**  
Mille Lacs County  
Wahkon  
\$1,826

**Women of Nations**  
Ramsey County  
St. Paul  
\$2,500

**Women's Advocates, Inc.**  
Ramsey County  
St. Paul  
\$10,000

**Young Women's Christian Association of St. Paul**  
Ramsey County  
St. Paul  
\$1,850

**YouthLink**  
Hennepin County  
Minneapolis  
\$4,070

# Revenue and Expenses, Year End December 31, 2002

## Support

*Campaign Contributions	\$636,932
Other Contributions	78,181
<b>Total Support</b>	<b>\$715,113</b>

## Expenses

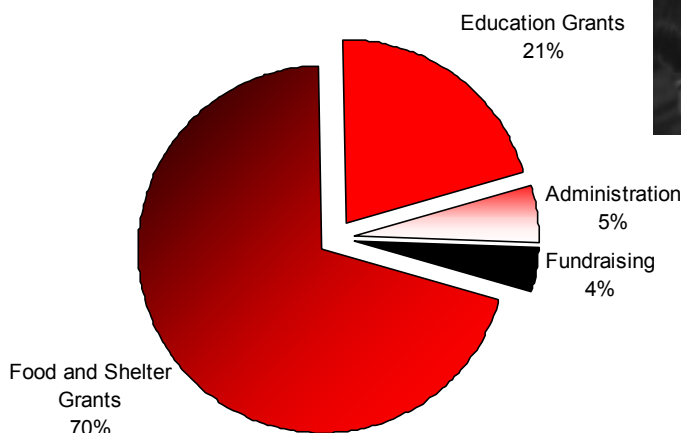
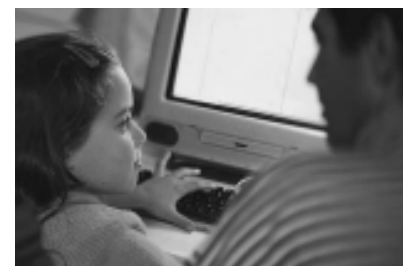
Program Services	\$741,363
Fundraising	31,024
Management/General	41,682
<b>Total Expenses</b>	<b>\$814,069</b>

Change in net assets	(42,106)
Net assets, beginning of year	980,277

**Total Net Assets, end of year** **\$938,171**

## Revenue

Interest and investment income	4,927
Refunds of prior years grants	6,112
<b>Total Revenue</b>	<b>\$ 11,039</b>
<b>Total Support and Revenue</b>	<b>\$726,152</b>



\*State of MN, University of MN, University of MN- Duluth, Ramsey County, Dakota County, Hennepin County, Washington County, City of Minneapolis, City of St. Paul, City of Bloomington, City of Fridley, St. Paul Public Schools, Minneapolis Schools, Stillwater Schools, Mounds View Schools, Metropolitan Airport Commission, Metropolitan Council, League of MN Cities, Lake Superior Combined Federal Campaign, Olmsted County Combined Federal Campaign, Twin Cities Area Combined Federal Campaign, Central MN Combined Federal Campaign

### *OYH FACTS*

\*Since Open Your Heart's beginning, more than \$6 million has been awarded to 647 Minnesota food and shelter providers.

\*In 2002, volunteers donated 2,156 hours to Open Your Heart, saving the organization \$35,660 on administrative costs.

\*In 2002, Open Your Heart approved 94 grants totaling \$716,424 to food and shelter providers.

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