

## 2003 Annual Report



## Workplace Giving Campaigns

State of MN  
University of MN  
University of MN- Duluth  
Ramsey County  
Dakota County  
Hennepin County  
Washington County  
City of Minneapolis  
City of St. Paul  
City of Bloomington  
City of Fridley  
St. Paul Public Schools  
Minneapolis Public Schools  
Stillwater Public Schools  
Mounds View Public Schools  
Metropolitan Airport Commission  
Metropolitan Council  
League of MN Cities  
Lake Superior Combined Federal Campaign  
Olmsted County Combined Federal Campaign  
Twin Cities Area Combined Federal Campaign  
Central MN Combined Federal Campaign

### New 2003-2004 Workplace Giving Campaigns

Boston Scientific  
C.H. Robinson Worldwide, Inc.  
City of Apple Valley  
Fridley Public Schools  
Hamline University  
Public Radio International  
City of Plymouth  
St. Louis Park Public Schools  
St. Paul Neighborhood Energy Consortium

Ask your employer to add  
Open Your Heart to the Hungry  
and Homeless to your  
Workplace Giving Campaign

## Message from our Board President

## and Executive Director



Mike Fratto, President

Arna Yetter, Executive Director

In 2003 Open Your Heart to the Hungry and Homeless (OYH) searched for new giving opportunities; gained new community partners; and, with the help of its dedicated volunteers, granted more funding than ever before.

Hard economic times in 2003 brought an increased demand for agency services to the hungry

and homeless. These difficult times left many non-profit organizations struggling to survive due to record budget cutbacks from state, federal, or private sources. Because of this, OYH wanted to provide additional assistance to food and shelter agencies. OYH offered one-time gap funding of up to \$5,000 to agencies that experienced reduced established funding. As with all OYH grants, applicants applied for this funding but unlike other OYH grants, the funding could go toward much needed operating costs.

In all, OYH gave almost \$72,000 in gap funding to 15 agencies. Among the agencies to receive this special funding were: Greater Minnesota Council of Churches, Mission, Inc., Emma Norton Residence, Women's Advocates, The Listening House, and St. Paul Area Council of Churches. OYH was pleased that this special funding helped these agencies keep their doors open to communities in need during 2003.

Reaching out in a different way, OYH added nine community partners through employee giving campaigns in 2003. To help OYH further fulfill its mission of providing others with life's most basic needs, employees from these new campaigns donated nearly \$44,000 through convenient payroll deductions. These new donors are much appreciated.

On another note, 2003 was a record year for the total number of grants OYH awarded. In all, OYH approved funding for 118 grants. Sixty-two were regular grants and 56 were education grants helping children without permanent homes.

We would like to thank staff, board members and volunteers who worked tirelessly behind the scenes in a variety of ways. These are the people who make it possible to fund the many agencies in Minnesota who provide for those in need. Volunteers donated approximately 2,000 hours of their time in 2003 out of their already busy lives. We thank each and every volunteer for his or her gift of time to Open Your Heart to the Hungry and Homeless.

*"I don't know what your destiny will be, but one thing I do know: the only ones among you who will be really happy are those who have sought and found how to serve."*

-Albert Schweitzer

# Revenue and Expenses

Year End December 31, 2003

## Revenue

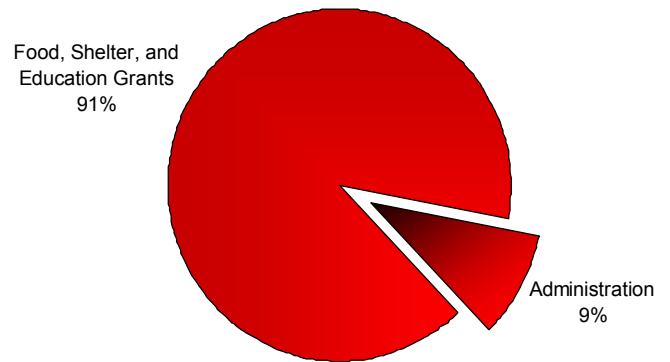
Campaign Contributions	\$667,604
Other Contributions	87,150
Interest and Investment Income	1,650
Satisfaction of Program Restrictions	11,825
<b>Total Support and Revenue</b>	<b>\$768,229</b>

## Expenses

Food, Shelter, and Education Grants	\$889,391
*Fundraising	43,868
Administration	52,053
<b>Total Expenses</b>	<b>\$985,312</b>

\*Fundraising reduced by returned, unused funds from prior years' grants.

## Where Your Money Goes...



Volunteers and a small staff carry out the work of Open Your Heart to the Hungry and Homeless

## Facts

Since Open Your Heart's beginning, approximately \$7 million has been awarded to 764 Minnesota food and shelter providers.

In 2003, Open Your Heart approved 118 grants totaling \$852,227 to food and shelter providers.



*"How wonderful it is that nobody need wait a single moment before starting to improve the world.*

-Anne Frank

## 2003 Food and Shelter Provider Grants

### Mission

Open Your Heart to the Hungry and Homeless works to help hungry and homeless Minnesotans through granting funds to food and shelter providers and to raise awareness of the needs of people who are hungry and homeless.

<b>Ain Dah Yung Our Home Shelter</b> St. Paul \$8,085	<b>Cuyuna Range Food Shelf, Inc.</b> Crosby \$7,535	<b>Home of the Good Shepherd</b> St. Paul \$10,000
<b>Ascension Place</b> Minneapolis \$10,000	<b>Dakota Woodlands</b> Eagan \$5,900	<b>Human Development Center - Duluth Area</b> Cloquet \$10,000
<b>Ascension Place/St. Anne's Place</b> Minneapolis \$7,981	<b>Damiano of Duluth, Inc.</b> Duluth \$5,000	<b>Hunger Solutions Minnesota</b> Arden Hills \$270,000
<b>Bi-County Community Action Council, Inc.</b> Bemidji \$10,000	<b>Emma Norton Residence/Emma Norton Services</b> St. Paul \$5,000	<b>Indian Neighborhood Club on Alcohol and Drugs</b> Minneapolis \$18,395
<b>Cabrini House</b> Minneapolis \$1,760	<b>Ethel Gordon Community Care Center and Shelter</b> St. Paul \$5,000	<b>Interfaith Hospitality Network of Greater Rochester</b> Rochester \$9,943
<b>Cabrini House</b> Minneapolis \$2,345	<b>Ethel Gordon Community Care Center and Shelter</b> St. Paul \$5,043	<b>Interfaith Hospitality Network of Greater Rochester</b> Rochester \$5,000
<b>Casa de Esperanza</b> St. Paul \$13,900	<b>Family Pathways</b> Wyoming \$6,992	<b>Listening House of St. Paul</b> St. Paul \$5,000
<b>Central Community Housing Trust</b> Minneapolis \$19,454	<b>Family Pathways</b> Wyoming \$5,630	<b>Lutheran Social Service of Minnesota</b> Minneapolis \$8,062
<b>Churches United in Ministry (CHUM)</b> Duluth \$7,880	<b>Greater Mankato Area Coalition for Affordable Housing, Inc./ Partners for Affordable Housing</b> Mankato \$2,185	<b>Minnesota Coalition for the Homeless, Inc.</b> Minneapolis \$5,000
<b>Climax Parish Food Shelf/ Evangelical Lutheran Church in America</b> Climax \$400	<b>Greater Mankato Area Coalition for Affordable Housing, Inc./ Partners for Affordable Housing</b> Mankato \$4,095	
<b>Community Action Center of Northfield, Inc.</b> Northfield \$8,600	<b>Greater Minneapolis Council of Churches/Division of Indian Works</b> Minneapolis \$5,000	
<b>Community Aid of Elk River</b> Elk River \$1,900		
<b>Cornerstone Advocacy Service</b> Bloomington \$9,265		

*"Never doubt that a small group of thoughtful, committed citizens can change the world. Indeed, it is the only thing that ever has."*

-Margaret Mead









