

OPEN YOUR HEART



To the Hungry and Homeless



*Our
Name
Says
It
All!*

2002 Annual Report

121 E. Seventh Place, Suite 190 Metro Square Building, St. Paul, Minnesota 55101

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Messages from our Director and President



Arna Yetter,
Executive Director

2002 was a record year for the number of grants Open Your Heart to the Hungry and Homeless (OYH) awarded. The board approved 34 regular grants, totaling \$510,465, and 60 education grants, worth \$160,000. This is the largest award OYH has given out in one year for Education grants since the Education Fund began in 1996. Overall, our organization is proud of this accomplishment because it has furthered our mission of helping Minnesotans with life's most basic needs – food and shelter, as well as help homeless children with much needed school assistance.

Open Your Heart also elected several new board members in 2002. These new members have brought different perspectives and energy to the organization. Board members as well as our other volunteers are the heart of our organization. With their help, we are able to keep our administrative cost low each year. This enables OYH to help more people throughout Minnesota.

On behalf of the thousands of Minnesotans who are helped by this assistance, thank you for this record year!



Michael J. Fratto,
President

In 2002 we at Open Your Heart to the Hungry and Homeless (OYH) observed donations at the food shelves, food banks, and on-site feeding programs drop and the need for their services rise. With the poor economy and the state's budget crisis, we know the needs will be great in 2003.

This year, OYH raised its total donations by nearly seven percent without adding any new campaigns. Much of this increase is credited to the University of Minnesota and its ability to bring in more than \$1 million dollars during its own campaign.

We also continue with our strategic planning process. We rewrote long-standing policies that limited our ability to solicit grant money. This doesn't mean an abandonment of OYH's roots, but it does allow us to take advantage of other opportunities to better address unmet needs.

Again, the celebration of our success in 2002 is tempered by the harsh reality of the economy. Nevertheless, we at OYH are prepared to meet the new challenges in 2003 and, above all, continue to do our best to make a difference each and every day.

OYH Mission

Open Your Heart To The Hungry and Homeless works to help hungry and homeless Minnesotans through granting funds to food and shelter providers and to raise awareness of the needs of people who are hungry and homeless.

Board of Directors

President	Michael J. Fratto
Vice President	Linda K. Woodstrom
Secretary	Dave Kircher
Treasurer	Roger Henry

Directors

Donald M. Buckner	Jane Koenig
Iris B. Burlock	Sara Liegl
Andy Carlton	Barbara Looney
Jackie Chubb	Al E. Madison
Nelda Rhoades Clarke	Susan K. McKeivitt
Heather Cumings-Steen	Ellie Seifert Niederkorn
Margaret A. Demco	Vel Rempel
Joseph Desenclos	Brian Sill
Tom Deutsch	Stephanie Slaton
Char Feist	Stew Thornley
LaRone Greer	Arlene Wegener
Gary C. Johnson	Ed Retka, Emeritus

2002

Committees and Chairpersons

Diversity	Margaret A. Demco
Education	Margaret A. Demco
Finance	Roger Henry
Fundraising	Linda K. Woodstrom
Grant Audit	Susan McKeivitt
Grant Review	Nelda Rhoades Clarke
Public Relations	Sara Liegl
Public Relations Co-Chair	Wendy Wehr
Technology	Gary C. Johnson

Staff

Executive Director	Arna Yetter
Administrative Assistant	Bette McCarthy
Development Manager	Sara E. Redetzke
Campaign Coordinator	Wendy Wehr

2002 Food Provider Grants

Anishinaabe Center

Becker County
Detroit Lakes
\$1,750

Becker County Food Pantry, Inc.

Becker County
Detroit Lakes
\$3,780

Channel One Food Bank of SE MN

Olmsted County
Rochester
\$1,400

Community Aid of Elk River

Sherburne County
Elk River
\$10,000

Family Pathways

Chisago County
Wyoming
\$4,518

Hunger Solutions Minnesota

Ramsey County
Arden Hills
\$265,000

Morrison County Food Shelf

Morrison County
Little Falls
\$10,000

Prairie Five Community Action Council Inc.

Chippewa County
Montevideo
\$1,500

Second Harvest North Central Food Bank

Itasca County
Grand Rapids
\$10,000

St. Paul Area Council of Churches Department of Indian Work

Ramsey County
St. Paul
\$23,487

2002 Shelter Provider Grants

Advocates Against Domestic Abuse

Aitkin County
Aitkin
\$10,000

Catholic Charities Furniture Warehouse

Hennepin County
Minneapolis
\$10,000

Dakota Woodlands, Inc.

Dakota County
Eagan
\$12,675

Emma Norton Residence

Ramsey County
St. Paul
\$2,580

The Family Place

Ramsey County
St. Paul
\$9,000

Greater Mankato Area Coalition for Affordable Housing, Inc./ Partners for Affordable Housing

Blue Earth County
Mankato
\$4,874

Home of Hope

Nobles County
Worthington
\$2,000

Home of the Good Shepherd

Ramsey County
St. Paul
\$6,040

Northern Cradle

Beltrami County
Bemidji
\$1,985

Our Saviour's Lutheran Church/ Our Saviour's Housing

Hennepin County
Minneapolis
\$10,265

People Incorporated, Inc.

Ramsey County
St. Paul
\$9,996

Project Foundation Home Away Centers, Inc.

Hennepin County
Minneapolis
\$11,140

The Salvation Army Harbor Light Center

Hennepin County
Minneapolis
\$10,000

St. Paul Area Council of Churches/Project Home

Ramsey County
St. Paul
\$4,360

St. Paul Public Schools/ Title One Program

Ramsey County
St. Paul
\$15,000

Union Gospel Mission, Inc.

St. Louis County
Duluth
\$10,936

Young Women's Christian Association

St. Louis County
Duluth
\$10,000

Young Women's Christian Association

Ramsey County
St. Paul
\$1,988

Women's Advocates, Inc.

Ramsey County
St. Paul
\$10,000

Women of Nations

Ramsey County
St. Paul
\$25,000



2002 Education Fund Grants

Ain Dah Yung Our Home Shelter
Ramsey County
St. Paul
\$3,500

Alexandra House, Inc.
Anoka County
Blaine
\$4,425

American Indian Community Housing Organization
St. Louis County
Duluth
\$1,500

**Amherst H. Wilder Foundation/
ROOF Project**
Ramsey County
St. Paul
\$3,750

Anoka County Community Action Program, Inc.
Anoka County
Blaine
\$1,900

Ascension Place/St. Anne's Place
Hennepin County
Minneapolis
\$5,830

Bi-County Community Action Council, Inc.
Beltrami County
Bemidji
\$2,500

The Bridge for Runaway Youth, Inc.
Hennepin County
Minneapolis
\$835

Care and Share
Polk County
Crookston
\$3,000

Catholic Charities NW Outreach
Wright County
Buffalo
\$2,000

Central Minnesota Task Force on Battered Women
Stearns County
St. Cloud
\$1,850

Churches United in Ministry
St. Louis County
Duluth
\$5,335

Clay-Wilkin Opportunity Council, Inc.
Clay County
Moorhead
\$4,100

Community Action Center of Northfield
Rice County
Northfield
\$650

Community Action Council, Inc.
Dakota County
Lakeville
\$2,500

Community Action in Freeborn County, Inc.
Freeborn County
Albert Lea
\$1,250

Cornerstone Advocacy Service
Hennepin County
Bloomington
\$3,000

Dakota Woodlands, Inc.
Dakota County
Eagan
\$2,400

East Metro Womens Council
Ramsey County
White Bear Lake
\$2,600

Elim Transitional Housing, Inc.
Anoka County
Columbia Heights
\$7,500

Emma Norton Residence
Ramsey County
St. Paul
\$3,880

The Evergreen House
Beltrami County
Bemidji
\$5,000

Freeport West, Inc./Project Solo
Hennepin County
Minneapolis
\$1,000

Greater Mankato Area Coalition for Affordable Housing, Inc./Partners for Affordable Housing
Blue Earth County
Mankato
\$750

Headwaters Intervention Center, Inc.
Hubbard County
Park Rapids
\$1,745

Hopkins Project, Inc./Sojourner Project, Inc.
Hopkins County
Hopkins
\$4,000

Housing Coalition of the St. Cloud Area
Benton County
St. Cloud
\$2,500

Houston County Women's Resources
Houston County
Hokah
\$4,150

Lutheran Social Service/Baxter Youth Shelter
Crow Wing County
Baxter
\$2,000

Lutheran Social Service/Minneapolis
Hennepin County
Minneapolis
\$900

Mahube Community Council
Becker County
Detroit Lakes
\$1,000

2002 Education Fund Grants continued

Mid-Minnesota Women's Center, Inc.
Crow Wing County
Brainerd
\$2,145

Northern Cradle
Beltrami County
Bemidji
\$1,510

Northwoods Coalition for Battered Women, Inc.
Beltrami County
Bemidji
\$2,270

**Our Saviour's Lutheran Church/
Our Saviour's Housing**
Hennepin County
Minneapolis
\$250

PAC Intercity Missions
Hennepin County
Minneapolis
\$2,982

People Serving People, Inc.
Hennepin County
Minneapolis
\$2,500

Perspectives, Inc.
Hennepin County
St. Louis Park
\$3,500

Project Foundation Home Away Centers, Inc.
Hennepin County
Minneapolis
\$2,000

Red Wing Area Coalition for Transitional Housing
Goodhue County
Red Wing
\$2,500

The Region IV Council on Domestic Violence
Ottetail County
Fergus Falls
\$500

**St. Joseph's Home for Children/
Catholic Charities**
Hennepin County
Minneapolis
\$3,000

Salvation Army/Duluth
St. Louis County
Duluth
\$2,500

Salvation Army of Koochiching County/International Falls
Koochiching County
International Falls
\$5,000

Salvation Army/Rochester
Olmsted County
Rochester
\$900

Salvation Army/St. Cloud
Benton County
St. Cloud
\$4,000

Salvation Army/Virginia
St. Louis County
Virginia
\$5,000

Scott-Carver-Dakota Community Action Agency, Inc.
Dakota County
Shakopee
\$1,000

Shelter House
Kandiyohi County
Willmar
\$3,000

Simpson Housing Services, Inc.
Hennepin County
Minneapolis
\$5,000

Theresa House of the Church of Saints Peter and Paul
Blue Earth County
Mankato
\$500



**Theresa Living Center/
Caroline Family Services**
Ramsey County
St. Paul
\$1,000

Tubman Family Alliance
Hennepin County
Minneapolis
\$7,000

Union Gospel Mission, Inc.
St. Louis County
Duluth
\$3,300

Violence Intervention Project, Inc.
Pennington County
Thief River Falls
\$530

Volunteers of America/Cornerstone
Mille Lacs County
Wahkon
\$1,826

Women of Nations
Ramsey County
St. Paul
\$2,500

Women's Advocates, Inc.
Ramsey County
St. Paul
\$10,000

Young Women's Christian Association of St. Paul
Ramsey County
St. Paul
\$1,850

YouthLink
Hennepin County
Minneapolis
\$4,070

Revenue and Expenses, Year End December 31, 2002

Support

*Campaign Contributions	\$636,932
Other Contributions	78,181
Total Support	\$715,113

Expenses

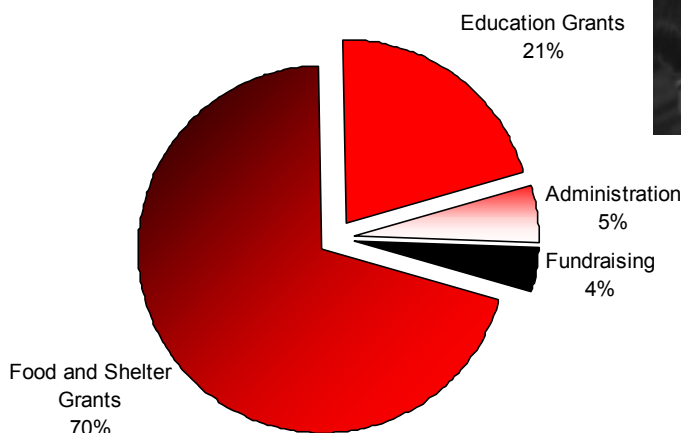
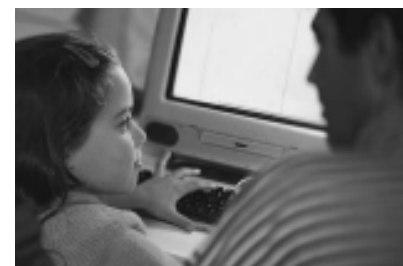
Program Services	\$741,363
Fundraising	31,024
Management/General	41,682
Total Expenses	\$814,069

Change in net assets	(42,106)
Net assets, beginning of year	980,277

Total Net Assets, end of year **\$938,171**

Revenue

Interest and investment income	4,927
Refunds of prior years grants	6,112
Total Revenue	\$ 11,039
Total Support and Revenue	\$726,152



*State of MN, University of MN, University of MN- Duluth, Ramsey County, Dakota County, Hennepin County, Washington County, City of Minneapolis, City of St. Paul, City of Bloomington, City of Fridley, St. Paul Public Schools, Minneapolis Schools, Stillwater Schools, Mounds View Schools, Metropolitan Airport Commission, Metropolitan Council, League of MN Cities, Lake Superior Combined Federal Campaign, Olmsted County Combined Federal Campaign, Twin Cities Area Combined Federal Campaign, Central MN Combined Federal Campaign

OYH FACTS

*Since Open Your Heart's beginning, more than \$6 million has been awarded to 647 Minnesota food and shelter providers.

*In 2002, volunteers donated 2,156 hours to Open Your Heart, saving the organization \$35,660 on administrative costs.

*In 2002, Open Your Heart approved 94 grants totaling \$716,424 to food and shelter providers.

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